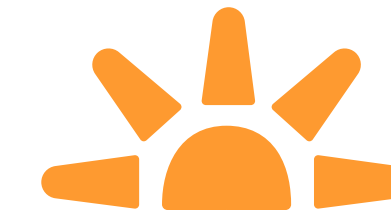


#1 EMBRACE YOUR SUPPLIERS

And (micro)manage them well. Good supplier engagement will save you an extra 5-10% of your day.



#2 ENGAGE EARLY (BUT WAIT UNTIL DAWN)

Contact your vendors as soon as an opportunity arises. This will increase choice and shorten lead times.



#3 COMMUNICATE CLEARLY

Open channels of communication and feedback when vendors lose bids will greatly improve your chances of a better deal – if not now, then in the future.

#4 DO YOUR HOMEWORK - KNOW THE MARKET

Staying on top of market pricing, terms and the competitive landscape will boost your bottom line.



#5 MANAGE YOUR INVENTORY

A well-managed inventory and contract awareness will give you the edge when you...



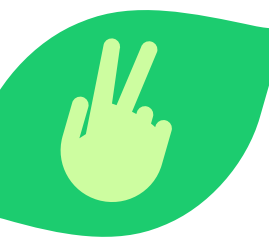
#6 RENEGOTIATE OFTEN

Proactive renegotiation and avoiding lock-ins will help you stay competitive towards your customers.



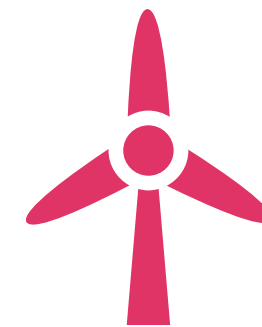
#7 AUTOMATE AS MUCH AS POSSIBLE

Automation is the key to a happy life, and a faster turnaround – embrace those APIs!



#8 GO GREEN

Everyone else has, and you'll lose business further down the line if you don't.



#9 SOURCE YOUR POWER WISELY

Connectivity needs power – lots of it. A sustainable supplier will not only help your business, but the planet too.



#10 CHOOSE YOUR ALLIES CAREFULLY

Throughout the supply chain. Sustainable business practices aren't optional these days and besides, they're your insurance against future headaches.

THE NETWORK BUYER'S GUIDE TO A HAPPIER LIFE